EXCLUSIVE, SUSTAINABLE MAUSOLEUMS





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CREATING MAUSOLEUMS

Den Boer Econorm works in collaboration with municipalities, undertakers and cemetery administrators to build Mausoleums. There is increasing demand from private individuals for more "luxurious" forms of memorials and burial. Making contact with the target group of private individuals requires an intensive form of personal communication, consultation and the provision of information.

Mausoleums provide cemeteries with unique architectural structures. Mausoleums often form architectural features that beautifully complement and enhance cemeteries. In some cases, municipalities may allow Mausoleums to be constructed on private estates. Planning permission is often required for construction in cemeteries as well as on private property. Mausoleums are custom-made. The work requires expertise, experience and intensive contact and cooperation between you and our organisation. Den Boer Econorm BV has the requisite knowledge and expertise in-house and can therefore provide you with comprehensive advice about the various options in terms of creating a Mausoleum. It should be borne in mind that

the turnaround time may be substantial, given the many facets that need to be discussed and implemented. Our organisation supports municipalities that permit the construction of Mausoleums, as well as cemetery administrators and undertakers with:

Targeted seminars over 2 half-days that inform and provide you with documentation about the technical and logistical aspects, and train you in how to best approach the target group that has an interest in Mausoleums.

- Documentation in the form of brochures for private individuals.
- blueprints and detailed technical specifications
- · clear specifications of the materials and options (catalogue)
- estimates for the costs of construction and, if required, for placement

We have developed a step-by-step plan to assist private individuals in planning Mausoleums. This consists of a number of parts:





STEP 1:

The personal requirements and wishes of the client.

- How many family members will share the Mausoleum?
- Are there any other family members buried elsewhere that the client may wish to have interred in the Mausoleum?
- Are there any other family members previously cremated whose ashes the client may wish to have interred in the Mausoleum?
- Personal preferences in terms of the design of the Mausoleum, for example, materials (concrete/natural stone), features such as ventilation and optional (solar) LED lighting, candles, amphora, artwork, etc.?
- Family name, coat of arms or inscriptions on the Mausoleum's ridge-piece.
- In which cemetery does the client wish to install the Mausoleum?
- For how long does the client wish the Mausoleum to exist; 20, 30, 50,100 years, or indefinitely? This is important in terms of determining burial rights, maintenance costs and compulsory contributions to maintenance of the cemetery.
- For what period does the client require usage of the Mausoleum?
- Budget, burial rights, management, maintenance and financial aspects.
- Once the above points have been ascertained, move on to step 2.

STEP 2:

The choice of the mausoleum

Den Boer Econorm has 2 moulds for constructing 2 different types of Mausoleums. These are modular, so we are able to supply and install 4 models of each type.

- Basic Mausoleum
- Mausoleum Novus Agoris

The 4 models are:

- model as tomb with underlying vaults (a maximum of 2 next to each other and a maximum of 4 deep)
- open model with pillars and overhanging roof
- open model with pillars and closed roof section
- closed model with pillars and roof.

Models available for the vaults in the tomb or open mausoleum:

- for the Basic Mausoleum: Vault Crypta Basis.
- for the Mausoleum Novus Agoris: Vault Crypta Amplus.

Number of internments possible

Basic Mausoleum 4 above ground graves. Novus Agoris Mausoleum 9 above ground graves.

All other open models: 2 vaults, 4 deep, thus a maximum of 8 vaults. Urns can be positioned in all models provided that this has been agreed beforehand.

Vaults Crypta Basis and Amplus are also available without the mausoleum.







STEP 3:

STEP 4:

Execution of the agreed plan of approach.

- This phase requires intense cooperation between the municipality, cemeteries, administrators and undertakers.
- The client receives the final plan for the Mausoleum with the selected options.
- If, during this phase, the client wishes to visit the production facilities, such as the factory where the Mausoleum is being built, then naturally this is facilitated.
- The plan is presented to the municipality or cemetery administrator accountable for the cemetery in question. If the client wishes to install the Mausoleum on private property, we enter into consultation with the relevant municipality to obtain the requisite planning permission.
- Burial rights and long-term maintenance are mapped out and agreed with the municipality or administrator.
- A cemetery plot on which the Mausoleum may be installed is formally allocated. Where the Mausoleum is to be installed on private property, the client may determine the location in consultation with the municipality.
- Subject to this site allocation, a quote for installation is calculated for the architectural implementation of the Mausoleum.
- A schedule of when the Mausoleum will be ready for use is drawn up.

Subsequently, the full plan of approach and financial budget are devised. Agreements are formalised in a framework agreement, a building contract and an implementation contract.

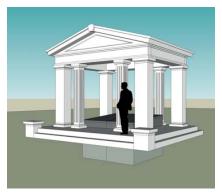


Final phase.

The points agreed upon in the contract(s) are now carried out. The client is kept involved throughout the entire production process. Clients are welcome to pay a return visit to the factory to view progress on the building work. The client meets the building team responsible for installation and an introductory meeting is arranged with the municipality or cemetery administrator. In line with the schedule, the selected Mausoleum is produced and installed by certified companies and craftsmen









CUSTOM-MADE



It is also possible to design a mausoleum yourself. We work together with renowned architects who can design and develop a mausoleum as desired.

A plan of approach is drawn up after determining the requirements and wishes of the person concerned. In this plan, we jointly determine the outcomes of steps 1 and 2.

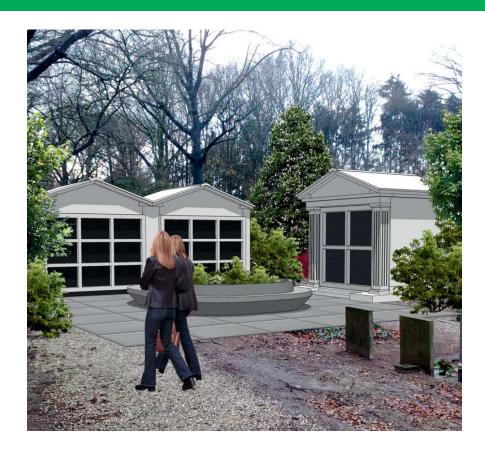
General information

A stylish addition to the landscape is a requirement for cemeteries. Mausoleums should be in keeping with existing structures and be a unique addition to the appearance of the cemetery. The mausoleum is produced from very high quality self-compacting concrete and durable secondary materials (replacing sand and gravel). In this way architectonic concrete is produced that has a minimum of susceptibility to penetration by moisture, and with personal colour accents in grey, anthracite or light bluestone. A personal choice for the finishing can be

made from 40 different sorts and colours of natural stone with LED light segments in the top frames and thresholds that are powered by a solar system in combination with a lithium battery. The client can view the various options in our showroom and make his choice there. Mausoleums, tombs and vaults comply with the EU 2010 Directive For Sustainable Purchasing and bear the KOMO hallmark. The EU directive is especially relevant to Mausoleums constructed in municipal cemeteries.

THE NEXT STEP

Den Boer Econorm would be delighted to work together with municipalities and cemeteries to ascertain whether planning permission for the construction of a Mausoleum is possible and how we can collaborate. In addition, we are keen to involve undertakers and other businesses and organisations in the provision of information and sales of our Mausoleums. We wish to set up a network of dealers who will work exclusively with us.



Feel free to make an appointment with De Boer Econorm to discuss further details.



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